



**Colocation** More than just space and power, Atlantic Metro provides a turnkey colocation solution tailored to your unique business needs. Available by the rack unit, quarter cabinet, half cabinet, full cabinet or private cage space, Atlantic Metro builds each square foot to your specifications. Additionally, Atlantic Metro's skilled technicians are available 24x7 to ensure a healthy and secure network uptime. All Atlantic Metro data center facilities and network services are SAS-70 compliant.

### Colocation Benefits

- Custom built according to your network needs
- Flexible solutions that are able to grow as your company's business grows
- Web-based customer portal access for support, billing, remote reboot and network statistics
- Real-time bandwidth utilization graphs
- Access to Atlantic Metro's reliable IP network
- 24x7 On-site support
- Atlantic Metro's "White Glove" Services for initial installation

### "White Glove" Services

Atlantic Metro's core philosophy is to provide 100% customer care to its network providers. As such, Atlantic Metro offers, free of charge, custom installation, testing and turn-up to ensure your network is properly installed, managed and maintained for years to come.

#### Services Include:

- Logistical assistance to ensure all equipment is properly shipped directly to Atlantic Metro's data center facility and securely stored
- Unboxing & preparation of equipment
- Racking & stacking
- Cabling
- Final Testing & power up

#### Optional Services Include:

- Break down & cleanup of packing material
- Rubbish removable, billable per yard

### Priced to Sell

The following colocation specials are available in NY, Chicago and LA and include all listed colocation services:

- 1U Server + 1 Mbps - \$149 monthly
- 1U Server + 10 Mbps - \$250 Monthly
- 1U Server + 50 Mbps - \$950 Monthly

### Case In Point: Square Feet

**"Atlantic Metro Communications' support specialists came to pick up our server rack for installation, which was then deployed in the company's LGA1 Internet data center facility, quickly and flawlessly."**

*—Jonas Rudofsky, Owner & President, Square Feet*

#### The Opportunity:

Square Feet, an online geographic information system that provides online maps helpful to a variety of industries, including Real Estate, required a reliable facility to colocate its server equipment, that, up until now, had been hosted in the office's network closet. After an extensive search, Square Feet visited Atlantic Metro's LGA1 Internet data center facility, and was impressed by both the cleanliness of the facility and the genuine interest and care by the technicians. Square Feet then selected Atlantic Metro as its colocation provider.

#### The Solution:

Atlantic Metro provided Square Feet with a secure locking cabinet of colocation space, power and fully-managed Internet connectivity, as well as managed the migration process with Square Feet. "We are proud to report that the new network was set-up and installed within the Atlantic Metro facilities quickly and efficiently," stated Mr. Rudofsky.

#### The Results:

After three years of optimum customer service, Atlantic Metro continues to manage Square Feet's network needs. "In the three years that we have worked with Atlantic Metro, never once have we had a problem that was not solved by the end of the business day," continued Mr. Rudofsky. Atlantic Metro provides more than just space and power; the company relies on honesty, fast response time and genuine care for its customers' business success.