



## CUSTOMER CASE STUDY



**INDUSTRY**  
Consumer Services



**SERVICES**  
Hosting and Storage



**CLIENT SINCE**  
May 2010

Legistics overcomes logistical challenges for legal counsel using cloud computing services from 365 Data Centers.

365 Data Centers' integrated IT infrastructures helps Legistics seamlessly manage insourcing, eDiscovery and outsourcing to clients around the world.

### THE CHALLENGE

Legistics needed a way to scale their technology platforms and infrastructure environment.

Founded in 1989 as a facilities management company, Legistics expanded their offerings in recent years to include Litigation Technology Advisory Services (LTAS), e-Discovery, and Electronic Data Management (EDM) for the legal sector.

Initially using a traditional hosting platform, Legistics encountered obstacles with data storage, system backups, provisioning access and overall management and monitoring of the disparate infrastructure components as they grew. While the solution worked well for awhile, it eventually became costly, difficult to scale, and challenging to provision secure data services.

Legistics needed to find a way to scale their platforms and infrastructure environment. As they began their search for a provider, they had two immediate requirements:

- ▶ They needed to deploy several industry leading e-Discovery software platforms to their clients in the legal industry.
- ▶ They needed to provision those applications as secure private networks for their customers to use.

### WHY 365 DATA CENTERS?

Better access to software and cloud-based Infrastructure as a Service (IaaS) provided the flexibility and scalable they needed.

“365 Data Centers took the time to listen and truly understands our goals and challenges.”

Jay Collins, Director of Advanced Technology Solutions at Legistics



Originally contracted to provide co-location services and Metro Ethernet Internet access, Legistics reached out to 365 Data Centers.

As 365 dug into the work, they quickly realized Legistics was providing provisioned software access for their clients, using disparate technology components to support the solution. What they really needed to support this growth was a cloud-based, provisioned Infrastructure as a Service (IaaS).

**“365 Data Centers has architected an agile and scalable cloud-infrastructure upon which our business can continue to grow,” says Jay Collins, Director of Advanced Technology Solutions.**

Recognizing a larger need, 365 Data Centers architected an agile and scalable cloud-infrastructure designed to help Legistics grow and better meet their client’s needs.

## **THE RESULTS**

**Legistics is leveraging 365’s cloud computing platform to create a Virtual Private Data Center (VPDC) that meets their rapid growth requirements.**

After establishing a solid cloud-powered infrastructure, Legistics has become an even more agile company. Now that their technology environment has become easier to manage, they’re able to save on overall costs and meet growing demands with more computing power.

Legistics’s full transition to a virtual platform through 365’s cloud service has allowed them to eliminate the need to purchase expensive hardware, saving the cost of replacing equipment every few years. They also count on 365 Data Centers for advanced monitoring and managed services, preventing business disruption by proactively detecting and troubleshooting issues before they affect Legistics’s business.

With Legistics’s cloud computing environment growing significantly – with each of their e-Discovery technology platforms being supported by 3 to 45 virtual dependent machines – they’re now utilizing over 100TB of storage. By serving as their primary data repository, 365’s cloud storage solution plays a critical role in helping Legistics execute their growth plan, implement a cost-effective solution, and continue to expand its VPDC.