

# PARTNER PROGRAM



## OVERVIEW

When you partner with 365 Data Centers, you get more than great solutions. You get a partner who is directly involved in the market and evolving to meet and exceed customer demands - a partner who is dedicated to helping you expand your business, grow your skills and reward your results. Through 365 Data Centers' master agent-centric channel program, we establish meaningful relationships with IT consultants and systems integrators to market, sell and deliver the most comprehensive B2B solutions. Our channel partners are direct extensions of our sales team, playing a vital role in delivering superior services in our primarily edge markets across the United States.

## WHAT WE OFFER

- Extensive footprint in 10 Tier 1 & 2 markets
- Neutral, collaborative, non-competitive hub
- Reliable provider with 100% power SLA and 99.999% uptime
- Personalized, attentive, skilled 24/7/365 support
- Flexible, scalable solutions backed by powerful, low latency fiber infrastructure
- Comprehensive IT services, including secure, reliable edge colocation; cloud compute and storage; disaster recovery, managed security, business continuity, and backup and recovery; network & IP services

The cornerstone of 365 Data Centers and the differentiator versus all other service providers is two-fold - our technology and our team. We strive to continuously develop and offer the latest technology so we can provide our clients with the best solutions that fit their specific needs. Our philosophy is driven by a unique team of individuals who embody what true business relationships are based on - second-to-none customer service.

## PARTNER PROGRAM HIGHLIGHTS

- Dedicated, experienced channel manages
- Long-term partnership and loyalty
- New partner onboarding and ongoing training
- Pre-sale & post-sale consultations
- Simple and easy processes
- Lead strategy, co-marketing opportunities and more

## ABOUT 365 DATA CENTERS

365 Data Centers is a leading provider of hybrid data center solutions in numerous strategic, primarily edge, markets. With data centers in Boca Raton, Buffalo, Chicago, Detroit, Fort Lauderdale, Indianapolis, Nashville, Philadelphia, New York and Tampa, the company has in place a total of 195,000 square feet, 13 MW of power and a redundant, low latency, nationwide fiber network that covers all the major technology hubs. 365 Data Centers supports mission-critical application infrastructure by providing industry leading SLA protections and adhering to industry standards such as HIPAA, PCI DSS, VISA, SSAE 16, SOC 2 and ISAE 3402. Visit <https://www.365datacenters.com/> for more information.



FULLY COMPLIANT ACROSS THE BOARD

To get started or to learn more, please contact us at **866-365-6246** or [partners@365datacenters.com](mailto:partners@365datacenters.com)

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